



Network Equipment: North America Distributor Pricing

Part Number	Model	Description	Suggested List
10BASE-FL Copper to Fiber Media Converters			
364708-2	110C	Standalone 10BASE-T to FL (ST), MM, US PSU	\$99.00
364721-2	110C	Standalone 10BASE-T to FL (ST), MM, Unplugged-PC	\$99.00
364722-2	110C	Standalone 10BASE-T to FL (MT-RJ), MM, US PSU	\$115.00
364719-2	110C	Standalone 10BASE-T to FL (MT-RJ), MM, Unplugged-PC	\$115.00
364709-1	1210C	12 port 10BASE-T to FL (ST), MM, w/ US power cord	\$1,380.00
364720-1	1210C	12 Port 10BASE-T to FL (MT-RJ), MM, w/ US power cord	\$1,380.00
100BASE-FX Copper to Fiber Media Converters, Standalone			
364711-2	1100C	100BASE-TX to FX (SC), MM, US PSU	\$199.00
364711-7	1100C	100BASE-TX to FX (SC), MM, Unplugged-PC	\$199.00
364711-8	1100C	100BASE-TX to FX (SC), MM, Unplugged-Sun WS	\$199.00
364712-2	1100C	100BASE-TX to FX (MT-RJ), MM, US PSU	\$215.00
364712-7	1100C	100BASE-TX to FX (MT-RJ), MM, Unplugged-PC	\$215.00
364712-8	1100C	100BASE-TX to FX (MT-RJ), MM, Unplugged-Sun WS	\$215.00
364716-2	1100C	100BASE-TX to FX (ST), MM US PSU	\$199.00
364716-7	1100C	100BASE-TX to FX (ST), MM, Unplugged-PC	\$199.00
364716-8	1100C	100BASE-TX to FX (ST), MM, Unplugged-Sun WS	\$199.00
364726-2	1120C	100BASE-TX to FX (SC), SM, 20 km, US PSU	\$445.00
364727-2	1150C	100BASE-TX to FX (SC), SM, 50 km, US PSU	\$545.00
364728-2	1180C	100BASE-TX to FX (SC), SM, 80 km, US PSU	\$1,595.00
100BASE-FX or OC-3 Fiber Mode Converters, Standalone			
364730-2	1520M	100/155 Mb/s MM to SM (SC), 20 km, US PSU	\$645.00
364731-2	1550M	100/155 Mb/s MM to SM (SC), 50 km, US PSU	\$745.00
364732-2	1580M	100/155 Mb/s MM to SM (SC), 80 km, US PSU	\$1,795.00
10/100BASE Copper to Fiber Rate Converters, Standalone			
364790-2	1100R	10/100BASE-TX to FX (SC), MM, US PSU	\$235.00
364791-2	1100R	10/100BASE-TX to FX (MT-RJ), MM, US PSU	\$235.00
364792-2	1100R	10/100BASE-TX to FX (ST), MM, US PSU	\$235.00
Gigabit Ethernet Media Converters, Standalone			
364745-2	100GC	1000BASE-T to SX (SC), 220/550 meters (MM), US PSU	\$575.00
364746-2	110GC	1000BASE-T to LX (SC), 550 m (MM), 10km (SM), US PSU	\$1,095.00

MM = Multi-Mode, SM = Single Mode, PSU = Power Supply Unit



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Part Number	Model	Description	Suggested List
10/100BASE-SX Copper to Fiber Media Converters, Standalone			
364715-2	1102C	10/100BASE-TX to SX (ST), MM, US PSU	\$215.00
364715-7	1102C	10/100BASE-TX to SX (ST), MM, Unplugged-PC	\$215.00
364715-8	1102C	10/100BASE-TX to SX (ST), MM, Unplugged-Sun WS	\$215.00
12000C Modular Converter System			
364750-1	12000C	Model 12000C Chassis, single US supply	\$395.00
364750-2	12000C	Model 12000C Chassis, dual US supplies	\$545.00
364755-2	12000CMS	Web-based Management Server	\$695.00
364756-2	12000CMS	SNMP Management Server	\$695.00
364760-1	1100CC	100BASE-TX/100BASE-FX (SC) MM media converter card	\$199.00
364760-2	1100CC	100BASE-TX/FX (MT-RJ) MM media converter card	\$215.00
364760-3	1100CC	100BASE-TX/FX (ST) MM media converter card	\$199.00
364761-1	1102CC	10/100BASE-TX/100BASE-SX (ST) converter card	\$215.00
364762-1	110CC	10BASE-T/10BASE-FL (ST) MM converter card for 12000C	\$99.00
364762-2	110CC	10BASE-T/10BASE-FL (MT-RJ) MM converter card for 12000C	\$99.00
364764-2	1120CC	100BASE-TX/FX (SC) converter card, single mode (20km)	\$445.00
364764-5	1150CC	100BASE-TX/FX (SC) converter card, single mode (50m)	\$545.00
364764-8	1180CC	100BASE-TX/FX (SC) converter card, single mode (80km)	\$1,595.00
364765-2	1520MC	100/155 Mb/s MM to SM mode converter card, SC, (20 km)	\$645.00
364765-5	1550MC	100/155 Mb/s MM to SM mode converter card, SC, (50 km)	\$745.00
364765-8	1550MC	100/155 Mb/s MM to SM mode converter card, SC, (80 km)	\$1,795.00
364769-1	1100RC	10/100BASE-TX/100BASE-FX (SC) MM rate converter card	\$235.00
364769-2	1100RC	10/100BASE-TX/100BASE-FX (MT-RJ) MM rate converter card	\$235.00
364769-3	1100RC	10/100BASE-TX/100BASE-FX (ST) MM rate converter card	\$235.00
364768-1	100GCC	1000BASE-T to SX (SC), 220/550 meters (MM), US PSU	\$575.00
364768-2	110GCC	1000BASE-T to LX (SC), 550 m (MM), 10km (SM), US PSU	\$1,095.00

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Part Number	Model	Description	Suggested List
Workgroup Switches with fiber uplink, Desktop			
364821-2	5100S	4 ports 100BASE-TX, 1 100BASE-FX (SC), MM, US PSU	\$295.00
364821-7	5100S	4 ports 100BASE-TX, 1 100BASE-FX (SC), MM, Unplugged-PC	\$295.00
364821-8	5100S	4 ports 100BASE-TX, 1 100BASE-FX (SC), MM, Unplugged-Sun WS	\$295.00
364822-2	5100S	4 ports 100BASE-TX, 1 100BASE-FX (MT-RJ), MM, US PSU	\$295.00
364822-7	5100S	4 ports 100BASE-TX, 1 100BASE-FX (MT-RJ), MM, Unplugged-PC	\$295.00
364822-8	5100S	4 ports 100BASE-TX, 1 100BASE-FX (MT-RJ), MM, Unplugged-Sun	\$295.00
364823-2	5100S	4 ports 100BASE-TX, 1 100BASE-FX (ST), MM, US PSU	\$295.00
364823-7	5100S	4 ports 100BASE-TX, 1 100BASE-FX (ST), MM, Unplugged-PC	\$295.00
364823-8	5100S	4 ports 100BASE-TX, 1 100BASE-FX (ST), MM, Unplugged-Sun WS	\$295.00
364815-2	9100S	8 ports 100BASE-TX, 1 100BASE-FX (SC), MM, US PSU	\$345.00
364816-2	9100S	8 ports 100BASE-TX, 1 100BASE-FX (MT-RJ), MM, US PSU	\$345.00
364817-2	9100S	8 ports 100BASE-TX, 1 100BASE-FX (ST), MM, US PSU	\$345.00
Workgroup Switches with fiber or copper uplink, Wall-mount			
364831-2	5100S	4 ports 100BASE-TX, 1 100BASE-FX (SC), MM, US PSU	\$295.00
364832-2	5100S	4 ports 100BASE-TX, 1 100BASE-FX (MT-RJ), MM, US PSU	\$295.00
364833-2	5100S	4 ports 100BASE-TX, 1 100BASE-FX (ST), MM, US PSU	\$295.00
364835-2	9100S	8 ports 100BASE-TX, 1 100BASE-FX (SC), MM, US PSU	\$345.00
364836-2	9100S	8 ports 100BASE-TX, 1 100BASE-FX (MT-RJ), MM, US PSU	\$345.00
364837-2	9100S	8 ports 100BASE-TX, 1 100BASE-FX (ST), MM, US PSU	\$345.00
364838-2	9100S	8 ports 100BASE-TX, 1 100BASE-FX (SC), SM, 20 km, US PSU	\$695.00
364839-2	9129S	8 ports 100BASE-TX, 1 100BASE-TX uplink, US PSU	\$275.00
SwitchZone™ Network Access Units			
364840-2	5100	4 ports 100BASE-TX, 1 100BASE-FX (SC), MM, US power cord	\$425
364841-2	5100	4 ports 100BASE-TX, 1 100BASE-FX (MT-RJ), MM, US power cord	\$425
364842-2	5100	4 ports 100BASE-TX, 1 100BASE-FX (ST), MM, US power cord	\$425
364845-2	9100	8 ports 100BASE-TX, 1 100BASE-FX (SC), MM, US power cord	\$475
364846-2	9100	8 ports 100BASE-TX, 1 100BASE-FX (MT-RJ), MM, US power cord	\$475
364847-2	9100	8 ports 100BASE-TX, 1 100BASE-FX (ST), MM, US power cord	\$475
364848-2	9100	8 ports 100BASE-TX, 1 100BASE-FX (SC), SM, 20 km, US PSU	\$825
263849-2	9100	8 ports 100BASE-TX, 1 100BASE-TX uplink, US PSU	\$395
364915-0		Telephone jack/cable assembly	\$20
364916-1		Cable management kit	\$30

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Part Number	Model	Description	Suggested List
Fiber Network Interface Cards			
364602-1	1000-10-NIC	ISA, 10BASE-FL (ST) & 10BASE-T (RJ-45)	\$155.00
364603-1	101A	PCI, 10BASE-FL (ST) & 10BASE-T (RJ-45)	\$155.00
364618-1	1001A	PCI, 100BASE-FX (SC) & 100BASE-TX (RJ-45)	\$195.00
364618-2	1001A	PCI, 100BASE-FX (MT-RJ) & 100BASE-TX (RJ-45)	\$225.00
364619-3	1002A	PCI, 100BASE-SX (ST)	\$175.00

Part Number	Model	LEGACY PRODUCTS (while supplies last)	
		Description	Suggested List
Fiber Transceivers			
364607-1		10BASE-FL (ST) Transceiver	\$17.00
Ethernet Hubs with fiber uplink			
364812-2	510H	4 10Base-T (RJ-45), 1 10BASE-FL (ST), US PSU	\$75.00
364814-2	910H	8 10Base-T (RJ-45), 1 10BASE-FL (ST), US PSU	\$100.00
Token Ring Copper to Fiber Media Converters			
364610-1	TRC-020-15	Token Ring Converter (ST), 100-240 VAC PSU	\$1,195.00
TRAC 8 Token Ring Concentrators			
364804-1		TRAC 8 MAU, Universal Data Connectors (UDC)	\$395.00
364804-2		TRAC 8 MAU, Shielded Modular Jacks (RJ-45)	\$395.00

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